



Louisiana Board of Ethics: Lobbyist Registration Form

Registration Year: 2021

Lobbying Type(s): Local

Demographic Information:

Lobbyist's Name: MR. CHRISTOPHER P. COULON Lobbyist ID: LB000202

Name Change: _____

Address:

Street: 325 FLORIDA STREET

City: BATON ROUGE State: Louisiana Zip: 70801

Phone: 225-399-3131 Ext: _____

Fax: _____

Employer Information:

Employer Name: Pivotal GR Solutions

Employer Address:

Street: 325 Florida Street

City: Baton Rouge State: Louisiana Zip: 70801

Registration Details:

Lobbying Type: **Local Government Lobbying**

Date of the first action which required your registration as a lobbyist: 3/01/2021

(The date in which you, acted in a representative capacity, made an aggregate amount of expenditures of \$500 or more, on local level officials.)



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Registration Year: 2021

Lobbying Type(s): Local

Information about persons, groups, or organizations represented:

Representative Name: All South Consulting Engineers

Description: Engineering Consulting

Street: 652 Papworth Avenue

City: Metairie **State:** Louisiana **Zip:** 70005

Branch: Executive **Employment Start Date:** **Lobbying Start Date:** 1/1/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Business and private and commercial enterprises
- Construction, contracting, and real estate
- Government; local; municipal; parish; state; federal

Representative Name: BHP

Description: Natural Resources, Environment, Land, Water, Taxes, Offshore

Street: 1000 Louisiana, Suite 5600

City: Houston **State:** Texas **Zip:** 77002

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 3/8/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Business and private and commercial enterprises
- Manufacturing; oil and gas; mining; refining; production; chemical industry

Representative Name: Bodyworn by Utility

Description: Law Enforcement Technology

Street: 250 E Ponce De Leon Avenue

City: Decatur **State:** Georgia **Zip:** 30030

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 10/4/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions LLC

Subject Matters:

- Business and private and commercial enterprises
- Computers, hardware, software, and intellectual property
- Government; local; municipal; parish; state; federal
- Homeland security
- Public safety, police, and fire

Representative Name: City of Kenner, Louisiana

Description: Local government

Street: 1801 Williams Boulevard, Bldg C 3rd Floor

City: Kenner **State:** Louisiana **Zip:** 70062

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 10/21/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Government; local; municipal; parish; state; federal



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Lobbying Type(s): Local

Information about persons, groups, or organizations represented:

Representative Name: Cooperative Purchasing Group LLC

Description: Procurement processing

Street: 3485 Lenox Road, Suite 650

City: Atlanta **State:** Georgia **Zip:** 30326

Branch: Legislative **Employment Start Date:** **Lobbying Start Date:** 10/4/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions LLC

Subject Matters:

- Business and private and commercial enterprises
- Computers, hardware, software, and intellectual property
- Government; local; municipal; parish; state; federal

Representative Name: Crescent City River Port Pilots Association

Description: Shipping Navigation

Street: 8712 Highway 23

City: Belle Chasse **State:** Louisiana **Zip:** 70037

Branch: Legislative **Employment Start Date:** **Lobbying Start Date:** 1/29/2009

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Transportation

Representative Name: DXC Technology Company

Description: Technology, IT Consulting Services, Software, Cloud Computing, Cybersecurity, and Data Analytics.

Street: 5400 Legacy, H1-4A-66

City: Plano **State:** Texas **Zip:** 75024

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 12/11/2017

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Computers, hardware, software, and intellectual property
- Government; local; municipal; parish; state; federal

Representative Name: Education Reform Now

Description: School Choice, Education Opportunities

Street: 900 Camp Street, Suite 403

City: New Orleans **State:** Louisiana **Zip:** 70130

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/1/2021

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Educational services; colleges; technical schools; trade schools



Louisiana Board of Ethics: Lobbyist Registration Form

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Lobbying Type(s): Local

Information about persons, groups, or organizations represented:

Representative Name: Entergy Services, Inc.

Description: Public Utility Company

Street: 446 North Boulevard

City: Baton Rouge **State:** Louisiana **Zip:** 70802

Branch: Legislative **Employment Start Date:** **Lobbying Start Date:** 3/16/2015

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Utilities; electric; gas; water; nuclear

Representative Name: Expedia, Inc.

Description: Travel bookings across global encompassing online travel brands

Street: 1120 G Street, NW, Suite 40

City: Washington **State:** District of Columbia **Zip:** 20005

Branch: Legislative / Executive / Local **Employment Start Date:** **Lobbying Start Date:** 3/3/2021

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Business and private and commercial enterprises
Computers, hardware, software, and intellectual property
Hotels, restaurants, and tourism

Representative Name: FedEx Corporation

Description: Transportation

Street: 942 S. Shady Grove Road

City: Memphis **State:** Tennessee **Zip:** 38120

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/29/2009

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Transportation

Representative Name: Franciscan Missionaries of Our Lady Health System, Inc.

Description: Health System

Street: 4200 Essen Lane

City: Baton Rouge **State:** Louisiana **Zip:** 70809

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 9/1/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Health care; hospitals; nursing homes; elderly care; hospice



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Lobbying Type(s): Local

Information about persons, groups, or organizations represented:

Representative Name: Harvey Gulf International Marine

Description: Marine service vessels, transportation, safety, distribution, training, licensing, and environmental concerns.

Street: 701 Poydras St. Suite 3700

City: New Orleans **State:** Louisiana **Zip:** 70130

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 4/7/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Business and private and commercial enterprises
- Environmental quality, conservation, and wildlife preservation
- Homeland security
- International trade
- Transportation

Representative Name: Hims, Inc.

Description: Health, Wellness Products, Telehealth

Street: 340 Bryant Street Third Floor

City: San Francisco **State:** California **Zip:** 94107

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 9/1/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Business and private and commercial enterprises
- Computers, hardware, software, and intellectual property
- Health care; hospitals; nursing homes; elderly care; hospice
- Health care; pharmaceutical and medical devices; research; development; sales
- Health care; physicians; nurse practitioners; nurses

Representative Name: Holcim (US), Inc. and Aggregate Industries Management, Inc.

Description: Manufacturers and supplier of cement and mineral components.

Street: 8700 West Bryn Mawr Avenue, Suite 300S

City: Chicago **State:** Illinois **Zip:** 60631

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/1/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Business and private and commercial enterprises
- Construction, contracting, and real estate
- Environmental quality, conservation, and wildlife preservation
- Manufacturing; oil and gas; mining; refining; production; chemical industry
- Manufacturing; wholesale
- Transportation



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Lobbying Type(s): Local

Information about persons, groups, or organizations represented:

Representative Name: Humana, Inc.

Description: Health insurance plans and related healthcare benefits for Medicare, individual or group health insurance

Street: 500 West Main St

City: Louisville **State:** Kentucky **Zip:** 40202

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/20/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Health care; hospitals; nursing homes; elderly care; hospice
- Health care; pharmaceutical and medical devices; research; development; sales
- Health care; physicians; nurse practitioners; nurses
- Insurance

Representative Name: Louisiana Community & Technical College System (LCTCS) Foundation

Description: Education

Street: 265 South Foster Drive

City: Baton Rouge **State:** Louisiana **Zip:** 70806

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/24/2019

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Educational services: colleges; technical schools; trade schools

Representative Name: Louisiana Restaurant Association

Description: Foodservice Industry representation to protect interests in the legislative and regulatory arena, and strive to achieve the best socio-economic climate for restaurant operators.

Street: 2700 N. Arnoult Road

City: Metairie **State:** Louisiana **Zip:** 70002

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/7/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Hotels, restaurants, and tourism

Representative Name: Marathon Petroleum Company LP

Description: Downstream Oil and Gas

Street: 539 South Main Street

City: Findlay **State:** Ohio **Zip:** 45840

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/3/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Manufacturing; oil and gas; mining; refining; production; chemical industry



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Information about persons, groups, or organizations represented:

Representative Name: MasterCard Worldwide

Description: Credit Card Services & Identity Theft

Street: 2000 Purchase Street

City: Purchase **State:** New York **Zip:** 10577

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/29/2009

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Banking, financial, and accounting

Representative Name: MultiStates Associates, Inc. on behalf of NFL

Description: Sports

Street: 515 King St. #300

City: Alexandria **State:** Virginia **Zip:** 22314

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/27/2019

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Gaming

Representative Name: New Orleans & Company

Description: Marketing organization to promote the economic development of tourism

Street: 2020 St. Charles Ave

City: New Orleans **State:** Louisiana **Zip:** 70130

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/20/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Arts and entertainment

Business and private and commercial enterprises

Hotels, restaurants, and tourism

Representative Name: Pivotal GR Solutions

Description: Government Consulting, Ethics, Lobbying

Street: 325 Florida Street

City: Baton Rouge **State:** Louisiana **Zip:** 70801

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/1/2020

Paid by Representation: No **Payment Category:** \$100,000 - \$249,999 **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Business and private and commercial enterprises

Government; local; municipal; parish; state; federal



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Lobbying Type(s): Local

Information about persons, groups, or organizations represented:

Representative Name: Port of South Louisiana

Description: Shipping

Street: 171 Belle Terre Blvd., Suite 100

City: LaPlace **State:** Louisiana **Zip:** 70069

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 6/19/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Transportation

Representative Name: RELX Inc.

Description: Business Enterprise, Computers, software, intellectual property, health care, pharmaceuticals, medical devices, sales, research

Street: 1150 18th St NW, Suite 600

City: Washington **State:** District of Columbia **Zip:** 20036

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/3/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Business and private and commercial enterprises
Computers, hardware, software, and intellectual property
Health care; pharmaceutical and medical devices; research; development; sales

Representative Name: Shipt, Inc.

Description: Delivery Services.

Street: 17 20th St. N., #100

City: Birmingham **State:** Alabama **Zip:** 35203

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/18/2019

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Alcohol and other beverages
Business and private and commercial enterprises
Computers, hardware, software, and intellectual property
Government; local; municipal; parish; state; federal
Hotels, restaurants, and tourism
Transportation

Representative Name: Stride, Inc.

Description: Education

Street: 2300 Corporate Park Drive, Ste 200

City: Herndon **State:** Virginia **Zip:** 20171

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 12/16/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Educational services: colleges; technical schools; trade schools



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Lobbying Type(s): Local

Information about persons, groups, or organizations represented:

Representative Name: T-Mobile USA, Inc.

Description: Cellular Technology, Wireless Communications

Street: 8550 W. Bryn Mawr Avenue

City: Chicago **State:** Illinois **Zip:** 60631

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/20/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:
Telecommunications

Representative Name: Transdev North America, Inc.

Description: Private Transit Operator

Street: 720 E. Butterfield Road, Suite 300

City: Lombard **State:** Illinois **Zip:** 60148

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 10/14/2014

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:
Transportation

Representative Name: United Professionals Company, Inc.

Description: Real Estate

Street: 2 Canal Street, WTC, Ste 2440

City: New Orleans **State:** Louisiana **Zip:** 70130

Branch: Legislative **Employment Start Date:** **Lobbying Start Date:** 1/29/2009

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:
Construction, contracting, and real estate

Representative Name: USAA Insurance

Description: Insurance, Financial Services

Street: 9800 Fredericksburg Road

City: San Antonio **State:** Texas **Zip:** 78288

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/7/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:
Banking, financial, and accounting
Insurance
Military and veterans affairs

Information about Business Relationships

Not Applicable