



# Louisiana Board of Ethics: Lobbyist Registration Form

Registration Year: 2023

Lobbying Type(s): Legislative / Executive / Local

## Demographic Information:

Lobbyist's Name: MR. CHRISTOPHER P. COULON Lobbyist ID: LB000202

Name Change: \_\_\_\_\_

**Address:**

Street: 640 MAIN STREET, STE C

City: BATON ROUGE State: Louisiana Zip: 70801

Phone: 225-399-3131 Ext: \_\_\_\_\_

Fax: \_\_\_\_\_

## Employer Information:

Employer Name: Pivotal GR Solutions

**Employer Address:**

Street: 640 MAIN STREET, STE C

City: Baton Rouge State: Louisiana Zip: 70801

## Registration Details:

### Lobbying Type: Legislative Branch Lobbying

Date of the first action which required your registration as a lobbyist: 1/18/2023

*(The date in which lobbying became part of your principal duties or the date in which you acted in a representative capacity and made an expenditure on a Legislator.)*

If you were a legislative lobbyist during the previous calendar year, have you completed the annual training required pursuant to R.S. 42:1170 for the previous calendar year?  Yes  No  N/A

### Lobbying Type: Executive Branch Lobbying

Date of the first action which required your registration as a lobbyist: 1/18/2023

*(The date in which you acted in a representative capacity and made an expenditure on an executive branch official.)*

If you were an executive lobbyist during the previous calendar year, have you completed the annual training required pursuant to R.S. 42:1170 for the previous calendar year?  Yes  No  N/A

### Lobbying Type: Local Government Lobbying

Date of the first action which required your registration as a lobbyist: 1/18/2023

*(The date in which you, acted in a representative capacity, made an aggregate amount of expenditures of \$500 or more, on local level officials.)*



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## Information about persons, groups, or organizations represented:

**Representative Name:** All South Consulting Engineers

**Description:** Engineering Consulting

**Street:** 652 Papworth Avenue

**City:** Metairie **State:** Louisiana **Zip:** 70005

**Branch:** Executive **Employment Start Date:** **Lobbying Start Date:** 1/1/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Business and private and commercial enterprises
- Construction, contracting, and real estate
- Government; local; municipal; parish; state; federal

**Representative Name:** Apple Inc.

**Description:** Technology Company involved in consumer electronics, computer software, and online services.

**Street:** c/o 28 Liberty Ship Way, Suite 2815

**City:** Sausalito **State:** California **Zip:** 94965

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 3/10/2021

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Business and private and commercial enterprises
- Computers, hardware, software, and intellectual property

**Representative Name:** Aramark Educational Services, LLC

**Description:** Education Service

**Street:** 2400 Market Street

**City:** Philadelphia **State:** Pennsylvania **Zip:** 19106

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 7/26/2021

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Educational services; colleges; technical schools; trade schools

**Representative Name:** Bally's Corporation

**Description:** Gaming

**Street:** 100 Westminster Street, Ste 1002

**City:** Providence **State:** Rhode Island **Zip:** 2903

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/11/2022

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Gaming



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## Information about persons, groups, or organizations represented:

**Representative Name:** BHP

**Description:** Natural Resources, Environment, Land, Water, Taxes, Offshore

**Street:** 1000 Louisiana, Suite 5600

**City:** Houston **State:** Texas **Zip:** 77002

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 3/8/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:** 1/18/2023

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Business and private and commercial enterprises  
Manufacturing; oil and gas; mining; refining; production; chemical industry

**Representative Name:** Bodyworn by Utility

**Description:** Law Enforcement Technology

**Street:** 250 E Ponce De Leon Avenue

**City:** Decatur **State:** Georgia **Zip:** 30030

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 10/4/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions LLC

**Subject Matters:**

Business and private and commercial enterprises  
Computers, hardware, software, and intellectual property  
Government; local; municipal; parish; state; federal  
Homeland security  
Public safety, police, and fire

**Representative Name:** City of Kenner, Louisiana

**Description:** Local government

**Street:** 1801 Williams Boulevard, Bldg C 3rd Floor

**City:** Kenner **State:** Louisiana **Zip:** 70062

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 10/21/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Government; local; municipal; parish; state; federal

**Representative Name:** Cooperative Purchasing Group LLC

**Description:** Procurement processing

**Street:** 3485 Lenox Road, Suite 650

**City:** Atlanta **State:** Georgia **Zip:** 30326

**Branch:** Legislative **Employment Start Date:** **Lobbying Start Date:** 10/4/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions LLC

**Subject Matters:**

Business and private and commercial enterprises  
Computers, hardware, software, and intellectual property  
Government; local; municipal; parish; state; federal



# Louisiana Board of Ethics: Lobbyist Registration Form

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Lobbying Type(s): Legislative / Executive / Local

## Information about persons, groups, or organizations represented:

**Representative Name:** Crescent City River Port Pilots Association

**Description:** Shipping Navigation

**Street:** 8712 Highway 23

**City:** Belle Chasse **State:** Louisiana **Zip:** 70037

**Branch:** Legislative **Employment Start Date:** **Lobbying Start Date:** 1/29/2009

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**  
Transportation

**Representative Name:** Deep South Studios

**Description:** Motion Picture and Television Production

**Street:** 1200 Mardi Gras Blvd

**City:** New Orleans **State:** Louisiana **Zip:** 70114

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 9/6/2022

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**  
Arts and entertainment  
Business and private and commercial enterprises

**Representative Name:** Entergy Services, Inc.

**Description:** Public Utility Company

**Street:** 446 North Boulevard

**City:** Baton Rouge **State:** Louisiana **Zip:** 70802

**Branch:** Legislative **Employment Start Date:** **Lobbying Start Date:** 3/16/2015

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**  
Utilities; electric; gas; water; nuclear

**Representative Name:** FedEx Corporation

**Description:** Transportation

**Street:** 942 S. Shady Grove Road

**City:** Memphis **State:** Tennessee **Zip:** 38120

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/29/2009

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**  
Transportation



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## Information about persons, groups, or organizations represented:

**Representative Name:** Franciscan Missionaries of Our Lady Health System, Inc.

**Description:** Health System

**Street:** 4200 Essen Lane

**City:** Baton Rouge **State:** Louisiana **Zip:** 70809

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 9/1/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Health care; hospitals; nursing homes; elderly care; hospice

**Representative Name:** Good Day Farm Louisiana, LLC

**Description:** Agribusiness; biopharmaceuticals

**Street:** 18350 Petroleum Drive

**City:** Baton Rouge **State:** Louisiana **Zip:** 70809

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 8/1/2021

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Agriculture; forestry; timber

Health care; pharmaceutical and medical devices; research; development; sales

**Representative Name:** Harvey Gulf International Marine

**Description:** Marine service vessels, transportation, safety, distribution, training, licensing, and environmental concerns.

**Street:** 701 Poydras St. Suite 3700

**City:** New Orleans **State:** Louisiana **Zip:** 70130

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 4/7/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Business and private and commercial enterprises

Environmental quality, conservation, and wildlife preservation

Homeland security

International trade

Transportation

**Representative Name:** Healthcare Distribution Alliance c/o MultiState Associates Inc.

**Description:** Pharmaceutical Distributor

**Street:** 515 King Street. Ste 300

**City:** Alexandria **State:** Virginia **Zip:** 22314

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 4/12/2021

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Business and private and commercial enterprises

Health care; pharmaceutical and medical devices; research; development; sales



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Lobbying Type(s): Legislative / Executive / Local

## Information about persons, groups, or organizations represented:

**Representative Name:** Hims, Inc.

**Description:** Health, Wellness Products, Telehealth

**Street:** 340 Bryant Street Third Floor

**City:** San Francisco

**State:** California

**Zip:** 94107

**Branch:** Legislative / Executive

**Employment Start Date:**

**Lobbying Start Date:** 9/1/2020

**Paid by Representation:** No

**Payment Category:**

\$24,999 or less

**End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Business and private and commercial enterprises
- Computers, hardware, software, and intellectual property
- Health care; hospitals; nursing homes; elderly care; hospice
- Health care; pharmaceutical and medical devices; research; development; sales
- Health care; physicians; nurse practitioners; nurses

**Representative Name:** Holcim US

**Description:** Manufacturers and supplier of cement and mineral components.

**Street:** 8700 West Bryn Mawr Avenue, Suite 300S

**City:** Chicago

**State:** Illinois

**Zip:** 60631

**Branch:** Legislative / Executive

**Employment Start Date:**

**Lobbying Start Date:** 1/1/2020

**Paid by Representation:** No

**Payment Category:**

\$24,999 or less

**End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Business and private and commercial enterprises
- Construction, contracting, and real estate
- Environmental quality, conservation, and wildlife preservation
- Manufacturing; oil and gas; mining; refining; production; chemical industry
- Manufacturing; wholesale
- Transportation

**Representative Name:** Humana, Inc.

**Description:** Health insurance plans and related healthcare benefits for Medicare, individual or group health insurance

**Street:** 500 West Main St

**City:** Louisville

**State:** Kentucky

**Zip:** 40202

**Branch:** Legislative / Executive

**Employment Start Date:**

**Lobbying Start Date:** 1/20/2020

**Paid by Representation:** No

**Payment Category:**

\$24,999 or less

**End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Health care; hospitals; nursing homes; elderly care; hospice
- Health care; pharmaceutical and medical devices; research; development; sales
- Health care; physicians; nurse practitioners; nurses
- Insurance



# Louisiana Board of Ethics: Lobbyist Registration Form

Registration Year: 2023

Lobbying Type(s): Legislative / Executive / Local

## Information about persons, groups, or organizations represented:

**Representative Name:** Louisiana Community & Technical College System (LCTCS) Foundation

**Description:** Education

**Street:** 265 South Foster Drive

**City:** Baton Rouge **State:** Louisiana **Zip:** 70806

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/24/2019

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Educational services; colleges; technical schools; trade schools

**Representative Name:** Louisiana Restaurant Association

**Description:** Foodservice Industry representation to protect interests in the legislative and regulatory arena, and strive to achieve the best socio-economic climate for restaurant operators.

**Street:** 2700 N. Arnoult Road

**City:** Metairie **State:** Louisiana **Zip:** 70002

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/7/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Hotels, restaurants, and tourism

**Representative Name:** Marathon Petroleum Company LP

**Description:** Downstream Oil and Gas

**Street:** 539 South Main Street

**City:** Findlay **State:** Ohio **Zip:** 45840

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/3/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Manufacturing; oil and gas; mining; refining; production; chemical industry

**Representative Name:** MasterCard Worldwide

**Description:** Credit Card Services & Identity Theft

**Street:** 2000 Purchase Street

**City:** Purchase **State:** New York **Zip:** 10577

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/29/2009

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Banking, financial, and accounting



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Lobbying Type(s): Legislative / Executive / Local

## Information about persons, groups, or organizations represented:

**Representative Name:** New Orleans & Company

**Description:** Marketing organization to promote the economic development of tourism

**Street:** 2020 St. Charles Ave

**City:** New Orleans **State:** Louisiana **Zip:** 70130

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/20/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Arts and entertainment
- Business and private and commercial enterprises
- Hotels, restaurants, and tourism

**Representative Name:** Pivotal GR Solutions

**Description:** Government Consulting, Ethics, Lobbying

**Street:** 640 Main Street, Ste C

**City:** Baton Rouge **State:** Louisiana **Zip:** 70801

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/1/2020

**Paid by Representation:** No **Payment Category:** \$100,000 - \$249,999 **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Business and private and commercial enterprises
- Government; local; municipal; parish; state; federal

**Representative Name:** Port of South Louisiana

**Description:** Shipping

**Street:** 171 Belle Terre Blvd., Suite 100

**City:** LaPlace **State:** Louisiana **Zip:** 70069

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 6/19/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Transportation

**Representative Name:** RELX Inc.

**Description:** Business Enterprise, Computers, software, intellectual property, health care, pharmaceuticals, medical devices, sales, research

**Street:** 1150 18th St NW, Suite 600

**City:** Washington **State:** District of Columbia **Zip:** 20036

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/3/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Business and private and commercial enterprises
- Computers, hardware, software, and intellectual property
- Health care; pharmaceutical and medical devices; research; development; sales





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Lobbying Type(s): Legislative / Executive / Local

## Information about persons, groups, or organizations represented:

**Representative Name:** Shipt, Inc.

**Description:** Delivery Services.

**Street:** 17 20th St. N., #100

**City:** Birmingham **State:** Alabama **Zip:** 35203

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/18/2019

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Alcohol and other beverages
- Business and private and commercial enterprises
- Computers, hardware, software, and intellectual property
- Government; local; municipal; parish; state; federal
- Hotels, restaurants, and tourism
- Transportation

**Representative Name:** Stride, Inc.

**Description:** Education

**Street:** 2300 Corporate Park Drive, Ste 200

**City:** Herndon **State:** Virginia **Zip:** 20171

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 12/16/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Educational services: colleges; technical schools; trade schools

**Representative Name:** T-Mobile USA, Inc.

**Description:** Cellular Technology, Wireless Communications

**Street:** 8550 W. Bryn Mawr Avenue

**City:** Chicago **State:** Illinois **Zip:** 60631

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/20/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Telecommunications

**Representative Name:** Transdev North America, Inc.

**Description:** Private Transit Operator

**Street:** 720 E. Butterfield Road, Suite 300

**City:** Lombard **State:** Illinois **Zip:** 60148

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 10/14/2014

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

- Transportation



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Registration Year: 2023

Lobbying Type(s): Legislative / Executive / Local

## Information about persons, groups, or organizations represented:

**Representative Name:** United Professionals Company, Inc.

**Description:** Real Estate

**Street:** 2 Canal Street, WTC, Ste 2440

**City:** New Orleans **State:** Louisiana **Zip:** 70130

**Branch:** Legislative **Employment Start Date:** **Lobbying Start Date:** 1/29/2009

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Construction, contracting, and real estate

**Representative Name:** USAA Insurance

**Description:** Insurance, Financial Services

**Street:** 9800 Fredericksburg Road

**City:** San Antonio **State:** Texas **Zip:** 78288

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/7/2020

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Banking, financial, and accounting

Insurance

Military and veterans affairs

**Representative Name:** Vector Media Group

**Description:** Outdoor Advertising

**Street:** 99 Madison Ave 10th Floor

**City:** New York **State:** New York **Zip:** 10016

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 3/10/2022

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Business and private and commercial enterprises

**Representative Name:** Woodside Energy

**Description:** Natural Resources, Environment, Land, Water, Taxes, Offshore

**Street:** 1000 Louisiana, Suite 5600

**City:** Houston **State:** Texas **Zip:** 77002

**Branch:** Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/18/2023

**Paid by Representation:** No **Payment Category:** \$24,999 or less **End Date:**

**If No, who pays you:** Pivotal GR Solutions

**Subject Matters:**

Business and private and commercial enterprises

Manufacturing; oil and gas; mining; refining; production; chemical industry

## Information about Business Relationships

Not Applicable