



Louisiana Board of Ethics: Lobbyist Registration Form

Registration Year: 2024

Lobbying Type(s): Legislative / Executive / Local

Demographic Information:

Lobbyist's Name: MR. CHRISTOPHER P. COULON Lobbyist ID: LB000202

Name Change: _____

Address:

Street: 640 MAIN STREET, STE C

City: BATON ROUGE State: Louisiana Zip: 70801

Phone: 225-399-3131 Ext: _____

Fax: _____

Employer Information:

Employer Name: Pivotal GR Solutions

Employer Address:

Street: 640 MAIN STREET, STE C

City: Baton Rouge State: Louisiana Zip: 70801

Registration Details:

Lobbying Type: Legislative Branch Lobbying

Date of the first action which required your registration as a lobbyist: 1/01/2024

(The date in which lobbying became part of your principal duties or the date in which you acted in a representative capacity and made an expenditure on a Legislator.)

If you were a legislative lobbyist during the previous calendar year, have you completed the annual training required pursuant to R.S. 42:1170 for the previous calendar year? Yes No N/A

Lobbying Type: Executive Branch Lobbying

Date of the first action which required your registration as a lobbyist: 1/01/2024

(The date in which you acted in a representative capacity and made an expenditure on an executive branch official.)

If you were an executive lobbyist during the previous calendar year, have you completed the annual training required pursuant to R.S. 42:1170 for the previous calendar year? Yes No N/A

Lobbying Type: Local Government Lobbying

Date of the first action which required your registration as a lobbyist: 1/01/2024

(The date in which you, acted in a representative capacity, made an aggregate amount of expenditures of \$500 or more, on local level officials.)



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Information about persons, groups, or organizations represented:

Representative Name: ACADIANA REGIONAL AIRPORT AUTHORITY

Description: Airport

Street: 1404 Hanger Drive New Iberia, Louisiana 70560

City: New Iberia **State:** Louisiana **Zip:** 70560

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 4/6/2023

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Aerospace and space technology

Representative Name: All South Consulting Engineers

Description: Engineering Consulting

Street: 652 Papworth Avenue

City: Metairie **State:** Louisiana **Zip:** 70005

Branch: Executive **Employment Start Date:** **Lobbying Start Date:** 1/1/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Business and private and commercial enterprises
Construction, contracting, and real estate
Government; local; municipal; parish; state; federal

Representative Name: Apple Inc.

Description: Technology Company involved in consumer electronics, computer software, and online services.

Street: c/o 28 Liberty Ship Way, Suite 2815

City: Sausalito **State:** California **Zip:** 94965

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 3/10/2021

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Business and private and commercial enterprises
Computers, hardware, software, and intellectual property

Representative Name: Bally's Corporation

Description: Gaming

Street: 100 Westminster Street, Ste 1002

City: Providence **State:** Rhode Island **Zip:** 2903

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/11/2022

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Gaming



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Lobbying Type(s): Legislative / Executive / Local

Information about persons, groups, or organizations represented:

Representative Name: Buckeye Partners L.P.

Description: Pipeline Storage facility

Street: 4200 Westheimer Road, #975

City: Houston **State:** Texas **Zip:** 77027

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/10/2023

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Manufacturing; oil and gas; mining; refining; production; chemical industry

Representative Name: City of Kenner, Louisiana

Description: Local government

Street: 1801 Williams Boulevard, Bldg C 3rd Floor

City: Kenner **State:** Louisiana **Zip:** 70062

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 10/21/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Government; local; municipal; parish; state; federal

Representative Name: Cooperative Purchasing Group LLC

Description: Procurement processing

Street: 3485 Lenox Road, Suite 650

City: Atlanta **State:** Georgia **Zip:** 30326

Branch: Legislative **Employment Start Date:** **Lobbying Start Date:** 10/4/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions LLC

Subject Matters:

Business and private and commercial enterprises
Computers, hardware, software, and intellectual property
Government; local; municipal; parish; state; federal

Representative Name: Crescent City River Port Pilots Association

Description: Shipping Navigation

Street: 8712 Highway 23

City: Belle Chasse **State:** Louisiana **Zip:** 70037

Branch: Legislative **Employment Start Date:** **Lobbying Start Date:** 1/29/2009

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Transportation



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Lobbying Type(s): Legislative / Executive / Local

Information about persons, groups, or organizations represented:

Representative Name: Deep South Studios

Description: Motion Picture and Television Production

Street: 1200 Mardi Gras Blvd

City: New Orleans **State:** Louisiana **Zip:** 70114

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 9/6/2022

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Arts and entertainment
- Business and private and commercial enterprises

Representative Name: Entergy Services, Inc.

Description: Public Utility Company

Street: 446 North Boulevard

City: Baton Rouge **State:** Louisiana **Zip:** 70802

Branch: Legislative **Employment Start Date:** **Lobbying Start Date:** 3/16/2015

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Utilities; electric; gas; water; nuclear

Representative Name: FedEx Corporation

Description: Transportation

Street: 942 S. Shady Grove Road

City: Memphis **State:** Tennessee **Zip:** 38120

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/29/2009

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Transportation

Representative Name: Franciscan Missionaries of Our Lady Health System, Inc.

Description: Health System

Street: 4200 Essen Lane

City: Baton Rouge **State:** Louisiana **Zip:** 70809

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 9/1/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

- Health care; hospitals; nursing homes; elderly care; hospice



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Lobbying Type(s): Legislative / Executive / Local

Information about persons, groups, or organizations represented:

Representative Name: Good Day Farm Louisiana, LLC

Description: Agribusiness; biopharmaceuticals

Street: 18350 Petroleum Drive

City: Baton Rouge **State:** Louisiana **Zip:** 70809

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 8/1/2021

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Agriculture; forestry; timber

Health care; pharmaceutical and medical devices; research; development; sales

Representative Name: Harvey Gulf International Marine

Description: Marine service vessels, transportation, safety, distribution, training, licensing, and environmental concerns.

Street: 701 Poydras St. Suite 3700

City: New Orleans **State:** Louisiana **Zip:** 70130

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 4/7/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Business and private and commercial enterprises

Environmental quality, conservation, and wildlife preservation

Homeland security

International trade

Transportation

Representative Name: Hims, Inc.

Description: Health, Wellness Products, Telehealth

Street: 340 Bryant Street Third Floor

City: San Francisco **State:** California **Zip:** 94107

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 9/1/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Business and private and commercial enterprises

Computers, hardware, software, and intellectual property

Health care; hospitals; nursing homes; elderly care; hospice

Health care; pharmaceutical and medical devices; research; development; sales

Health care; physicians; nurse practitioners; nurses

Representative Name: Holcim US

Description: Manufacturers and supplier of cement and mineral components.

Street: 8700 West Bryn Mawr Avenue. Suite 300S

City: Chicago **State:** Illinois **Zip:** 60631

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/1/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Business and private and commercial enterprises

Construction, contracting, and real estate



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Lobbying Type(s): Legislative / Executive / Local

Information about persons, groups, or organizations represented:

Environmental quality, conservation, and wildlife preservation
Manufacturing; oil and gas; mining; refining; production; chemical industry
Manufacturing; wholesale
Transportation

Representative Name: Humana, Inc.

Description: Health insurance plans and related healthcare benefits for Medicare, individual or group health insurance

Street: 500 West Main St

City: Louisville **State:** Kentucky **Zip:** 40202

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/20/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Health care; hospitals; nursing homes; elderly care; hospice
Health care; pharmaceutical and medical devices; research; development; sales
Health care; physicians; nurse practitioners; nurses
Insurance

Representative Name: Jefferson Parish Assessors Office

Description: Government

Street: 200 Derbigny St., Suite 1100

City: Gretna **State:** Louisiana **Zip:** 70053

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/6/2023

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Government; local; municipal; parish; state; federal

Representative Name: Louisiana Community & Technical College System (LCTCS) Foundation

Description: Education

Street: 265 South Foster Drive

City: Baton Rouge **State:** Louisiana **Zip:** 70806

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/24/2019

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Educational services; colleges; technical schools; trade schools

Representative Name: Louisiana Restaurant Association

Description: Foodservice Industry representation to protect interests in the legislative and regulatory arena, and strive to achieve the best socio-economic climate for restaurant operators.

Street: 2700 N. Arnoult Road

City: Metairie **State:** Louisiana **Zip:** 70002

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/7/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Hotels, restaurants, and tourism



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Information about persons, groups, or organizations represented:

Representative Name: Marathon Petroleum Company LP

Description: Downstream Oil and Gas

Street: 539 South Main Street

City: Findlay **State:** Ohio **Zip:** 45840

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/3/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Manufacturing; oil and gas; mining; refining; production; chemical industry

Representative Name: MasterCard Worldwide

Description: Credit Card Services & Identity Theft

Street: 2000 Purchase Street

City: Purchase **State:** New York **Zip:** 10577

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/29/2009

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Banking, financial, and accounting

Representative Name: New Orleans & Company

Description: Marketing organization to promote the economic development of tourism

Street: 2020 St. Charles Ave

City: New Orleans **State:** Louisiana **Zip:** 70130

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/20/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Arts and entertainment
Business and private and commercial enterprises
Hotels, restaurants, and tourism

Representative Name: Pivotal GR Solutions

Description: Government Consulting, Ethics, Lobbying

Street: 640 Main Street, Ste C

City: Baton Rouge **State:** Louisiana **Zip:** 70801

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/1/2020

Paid by Representation: No **Payment Category:** \$100,000 - \$249,999 **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Business and private and commercial enterprises
Government; local; municipal; parish; state; federal



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Lobbying Type(s): Legislative / Executive / Local

Information about persons, groups, or organizations represented:

Representative Name: Port of South Louisiana

Description: Shipping

Street: 171 Belle Terre Blvd., Suite 100

City: LaPlace **State:** Louisiana **Zip:** 70069

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 6/19/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Transportation

Representative Name: RELX Inc.

Description: Business Enterprise, Computers, software, intellectual property, health care, pharmaceuticals, medical devices, sales, research

Street: 1150 18th St NW, Suite 600

City: Washington **State:** District of Columbia **Zip:** 20036

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/3/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Business and private and commercial enterprises
Computers, hardware, software, and intellectual property
Health care; pharmaceutical and medical devices; research; development; sales

Representative Name: Scientific Games, LLC

Description: Lottery, Technology

Street: 1500 Bluegrass Lakes Parkway

City: Alpharetta **State:** Georgia **Zip:** 30004

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/1/2024

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Computers, hardware, software, and intellectual property
Gaming

Representative Name: Shipt, Inc.

Description: Delivery Services.

Street: 17 20th St. N., #100

City: Birmingham **State:** Alabama **Zip:** 35203

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/18/2019

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:** 1/1/2024

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Alcohol and other beverages
Business and private and commercial enterprises
Computers, hardware, software, and intellectual property
Government; local; municipal; parish; state; federal
Hotels, restaurants, and tourism
Transportation



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Lobbying Type(s): Legislative / Executive / Local

Information about persons, groups, or organizations represented:

Representative Name: Stride, Inc.

Description: Education

Street: 2300 Corporate Park Drive, Ste 200

City: Herndon **State:** Virginia **Zip:** 20171

Branch: Legislative / Executive **Employment Start Date:** _____ **Lobbying Start Date:** 12/16/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:** _____

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Educational services: colleges; technical schools; trade schools

Representative Name: T-Mobile USA, Inc.

Description: Cellular Technology, Wireless Communications

Street: 8550 W. Bryn Mawr Avenue

City: Chicago **State:** Illinois **Zip:** 60631

Branch: Legislative / Executive **Employment Start Date:** _____ **Lobbying Start Date:** 1/20/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:** _____

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Telecommunications

Representative Name: Transdev North America, Inc.

Description: Private Transit Operator

Street: 720 E. Butterfield Road, Suite 300

City: Lombard **State:** Illinois **Zip:** 60148

Branch: Legislative / Executive **Employment Start Date:** _____ **Lobbying Start Date:** 10/14/2014

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:** _____

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Transportation

Representative Name: United Professionals Company, Inc.

Description: Real Estate

Street: 2 Canal Street, WTC, Ste 2440

City: New Orleans **State:** Louisiana **Zip:** 70130

Branch: Legislative **Employment Start Date:** _____ **Lobbying Start Date:** 1/29/2009

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:** _____

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Construction, contracting, and real estate

Representative Name: USAA Insurance

Description: Insurance, Financial Services

Street: 9800 Fredericksburg Road

City: San Antonio **State:** Texas **Zip:** 78288

Branch: Legislative / Executive **Employment Start Date:** _____ **Lobbying Start Date:** 2/7/2020

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:** _____

If No, who pays you: Pivotal GR Solutions

Subject Matters:



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Lobbying Type(s): Legislative / Executive / Local

Information about persons, groups, or organizations represented:

Banking, financial, and accounting
Insurance
Military and veterans affairs

Representative Name: Vector Media Group

Description: Outdoor Advertising

Street: 99 Madison Ave 10th Floor

City: New York **State:** New York **Zip:** 10016

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 3/10/2022

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Business and private and commercial enterprises

Representative Name: Westbank Fishing LLC

Description: Commercial fishing

Street: 365 Canal Street

City: New Orleans **State:** Louisiana **Zip:** 70130

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 2/6/2023

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Aquaculture and fisheries

Representative Name: Woodside Energy

Description: Natural Resources, Environment, Land, Water, Taxes, Offshore

Street: 1000 Louisiana. Suite 5600

City: Houston **State:** Texas **Zip:** 77002

Branch: Legislative / Executive **Employment Start Date:** **Lobbying Start Date:** 1/18/2023

Paid by Representation: No **Payment Category:** \$24,999 or less **End Date:**

If No, who pays you: Pivotal GR Solutions

Subject Matters:

Business and private and commercial enterprises

Manufacturing; oil and gas; mining; refining; production; chemical industry

Information about Business Relationships

Not Applicable