

Registration Year: 2016 Lobbying Type(s): Legislative / Executive / Local

	Dem	ographic Information	1:	
Lobbvist's Name:	MR. MARK DRENNEN	<u> </u>		LB000247
Name Change:				
Address:	DEL OTDEET			
Street: 304 LAUI				
City: BATON RO	DUGE	State: Louisiana	Zip:70802	
Phone: 225-201-89	930 Ext:	_		
Fax:				
	_			
	Em	ployer Information:		
Employer Name:	Cornerstone Government Affairs			
Limployer Name.	Germenetenie Gevernmente/maire			
Employer Address:				
	Street: 300 Independence Ave SE			
	City: Washington	State:	District of Columbia	Zip: 20003
	R	egistration Details:		
Lobbying Type: L	egislative Branch Lobbying			
Date of the first	action which required your registration	on as a lobbyist:	1/01/2016	
	ch you acted in a representative capaci			al.)
				-
Lobbying Type: E	xecutive Branch Lobbying			
	action which required your registration		1/01/2016	
	ch lobbying became part of your princip de and expenditure on a Legislator.)	al duties or the date in wh	ich you acted in a representative	•
capacity and made	de and expenditure on a Legislator.)			
Lobbying Type: L	ocal Government Lobbying			
Date of the first	action which required your registration	on as a lobbyist:	1/01/2016	
(The date in whic	ch you, acted in a representative capac	=		-
more, on local le	vel officials.)			

Date Submitted: 1/13/2016 Page 1 of 6 Lobbyist ID: LB000247



Registration Year: 2016 Lobbying Type(s): Legislative / Executive / Local

Information about persons, groups, or organizations represented:					
Representative Name: Affiliated Computer Services, Inc., A Xerox Co	ompany and its affiliat	es			
Description: technology Street:1800 M Street, NW North Tower, Suite 700					
City: Washington S	State: District of Col	umbia Zip:_	20036		
Branch: <u>Legislative</u> Employment Start Date: Paid by Representation: <u>Yes</u> Payment Category: If No, who pays you:	\$24,999 or less	Lobbying Start Date: End Date:	1/20/2010		
Subject Matters: Computers, hardware, software, and intellectual property					
Representative Name: Celtic Media Group					
Description: movie production					
Street: 10000 Celtic Drive			70000		
City: Baton Rouge S	State: Louisiana	Zip:_	70809		
Branch: <u>Executive</u> Employment Start Date: Paid by Representation: <u>Yes</u> Payment Category:	2/03/2014 \$24,999 or less	Lobbying Start Date: End Date:	2/3/2014		
If No, who pays you:	+= 1,000 01 1000				
Subject Matters:					
Business and private and commercial enterprises					
Representative Name: Century Link					
Description: telecommunications					
Street: 100 CenturyTel Drive					
City: Monroe S	State: Louisiana	Zip:_	71203		
Branch: Legislative / Executive / Local Employment Start Date:	1/08/2015	Lobbying Start Date:	1/8/2015		
Paid by Representation: <u>Yes</u> Payment Category: If No, who pays you:	\$24,999 or less	End Date:			
Subject Matters:					
Telecommunications					
Representative Name: CISCO Systems					
Description: IT			-		
Street: 170 West Tasman Dr					
City: San Jose S	State: California	Zip:_	95134		
Branch: Legislative / Local Employment Start Date:		Lobbying Start Date:	1/7/2009		
Paid by Representation: <u>Yes</u> Payment Category:	\$24,999 or less	End Date:			
If No, who pays you:					
Subject Matters: Computers, hardware, software, and intellectual property					
Representative Name: Citgo					
Description: chemicals					
Street: 1293 Eldridge Parkway					
	state: Texas	Zip:_	77077		
Branch: Legislative / Executive / Local Employment Start Date:	1/08/2015	Lobbying Start Date:	1/8/2015		
Paid by Representation: Yes Payment Category:	\$24,999 or less	End Date:			
If No, who pays you:					
Subject Matters:					



Registration Year: 2016 Lobbying Type(s): Legislative / Executive / Local

Information about persons, groups, or organizations represented:					
Manufacturing; oil and gas; mining; refining; production; chemical in Representative Name: Cohn-Reznick Group	dustry				
Representative Name: Cohn-Reznick Group					
Description: Accounting					
Street: 700 old georgetown road suite 400					
City:bethesda \$	State: Maryland	Zip:_	20814		
Branch: Executive Employment Start Date:	:	Lobbying Start Date:	8/16/2010		
Paid by Representation: Yes Payment Category:	\$24,999 or less	End Date:			
If No, who pays you:					
Subject Matters: Banking, financial, and accounting					
Representative Name: CORE Construction					
Description: construction					
Street: 2 Commerce Ct					
City: New Orleans	State: Louisiana	Zip:_	70123		
Branch: Legislative / Executive / Local Employment Start Date:	1/06/2014	Lobbying Start Date:	1/6/2014		
Paid by Representation: Yes Payment Category:	\$24,999 or less	End Date:			
If No, who pays you:					
Subject Matters:					
Construction, contracting, and real estate Representative Name: Cornerstone Government Affairs					
Tepresentative Name.					
Description: consulting/lobbying					
Street: 703 Laurel Street					
City: Baton Rouge	State: Louisiana	Zip:_	70802		
Branch: Executive Employment Start Date:	:	Lobbying Start Date:	4/6/2009		
Paid by Representation: Yes Payment Category:	\$24,999 or less	End Date:			
If No, who pays you:					
Subject Matters:					
Computers, hardware, software, and intellectual property Representative Name: Extend Health, Inc					
Representative Name.					
Description: Health Care					
Street:2929 Campus Drive, Suite 400					
City: San Mateo	State: California	Zip:_	94403		
Branch: Legislative / Executive Employment Start Date:	:	Lobbying Start Date:	9/19/2014		
Paid by Representation: Yes Payment Category:	\$24,999 or less	End Date:			
If No, who pays you:					
Subject Matters:					
Health care; hospitals; nursing homes; elderly care; hospice					

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Registration Year: 2016 Lobbying Type(s): Legislative / Executive / Local

presentative Name:	Gugliemo, Mark	s, Schutte, Terhoeve and L	ove		
Description: legal pra	actice				
Street: 320 Somerule	os Street				
City: Baton Rouge			State: Louisiana	Zip:_	70802
Branch: Legislative		Employment Start Dat	e:	Lobbying Start Date:	1/7/2009
Paid by Representation	on: Yes	Payment Category:	\$24,999 or less	End Date:	
If No, who pays you:					
Subject Matters:					
Law and lawyers	Kronos				
presentative Name:					
Description: software	e technology				
Street: 297 Billerica	Road				
City: Chelmsford			State: Massachuset	ts Zip:	1824
Branch: Legislative /	Evecutive / Leed	Employment Start Dat	4/00/0045	Lobbying Start Date:	4/6/2015
Diancii. Logisianvo /			a: 4/06/2015		
·					
Paid by Representation		Payment Category:	e: 4/06/2015 \$24,999 or less	End Date:	
Paid by Representation If No, who pays you:					
Paid by Representation If No, who pays you: Subject Matters:	ware, software, and	Payment Category:			
Paid by Representation If No, who pays you: Subject Matters:	ware, software, and	Payment Category:			
Paid by Representation of No, who pays you: Subject Matters: Computers, hard	ware, software, and Mary Bird Perkir	Payment Category:			
Paid by Representation If No, who pays you: Subject Matters: Computers, hard presentative Name: Description: Cancer	ware, software, and Mary Bird Perkir services	Payment Category:			
Paid by Representation of No, who pays you: Subject Matters: Computers, hard presentative Name: Description: Cancer Street: 5745 Essen I	ware, software, and Mary Bird Perkir services	Payment Category:		End Date:	70809
Paid by Representation If No, who pays you: Subject Matters: Computers, hard presentative Name: Description: Cancer Street: 5745 Essen If City: Baton Rouge	ware, software, and Mary Bird Perkir services _ane	Payment Category: I intellectual property as Cancer Center	\$24,999 or less State: Louisiana	End Date:	70809
Paid by Representation If No, who pays you: Subject Matters: Computers, hard presentative Name: Description: Cancer Street: 5745 Essen If City: Baton Rouge Branch: Legislative /	ware, software, and Mary Bird Perkir services ane Local	Payment Category: I intellectual property as Cancer Center Employment Start Dat	\$24,999 or less State: _Louisiana e:2/01/2012	End Date: Zip: Lobbying Start Date:	
Paid by Representation If No, who pays you: Subject Matters: Computers, hard presentative Name: Description: Cancer Street: 5745 Essen If City: Baton Rouge Branch: Legislative / Paid by Representation	ware, software, and Mary Bird Perkir services ane Local on: No	Payment Category: I intellectual property as Cancer Center	\$24,999 or less State: Louisiana	End Date:	70809
Paid by Representation If No, who pays you: Subject Matters: Computers, hard presentative Name: Description: Cancer Street: 5745 Essen If City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you:	ware, software, and Mary Bird Perkir services ane Local	Payment Category: I intellectual property as Cancer Center Employment Start Dat	\$24,999 or less State: _Louisiana e:2/01/2012	End Date: Zip: Lobbying Start Date:	70809
Paid by Representation If No, who pays you: Subject Matters: Computers, hard presentative Name: Description: Cancer Street: 5745 Essen If City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters:	ware, software, and Mary Bird Perkir services ane Local pro bono	Payment Category: I intellectual property as Cancer Center Employment Start Dat	\$24,999 or less State: _Louisiana e:2/01/2012	End Date: Zip: Lobbying Start Date:	70809
Paid by Representation If No, who pays you: Subject Matters: Computers, hardstresentative Name: Description: Cancer Street: 5745 Essen If City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hos Health care; hos Health care; pharesentation If No, who pays you:	ware, software, and Mary Bird Perkin services ane Local on: No pro bono bitals; nursing home rmaceutical and me	Payment Category: I intellectual property as Cancer Center Employment Start Dat Payment Category: es; elderly care; hospice dical devices; research; devel	\$24,999 or less State: Louisiana e: 2/01/2012 \$24,999 or less	End Date: Zip: Lobbying Start Date:	70809
Paid by Representation If No, who pays you: Subject Matters: Computers, hardstresentative Name: Description: Cancer Street: 5745 Essen If City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hosp	ware, software, and Mary Bird Perkir services ane Local on: No pro bono	Payment Category: I intellectual property as Cancer Center Employment Start Dat Payment Category: es; elderly care; hospice dical devices; research; devel	\$24,999 or less State: Louisiana e: 2/01/2012 \$24,999 or less	End Date: Zip: Lobbying Start Date:	70809
Paid by Representation If No, who pays you: Subject Matters: Computers, hard presentative Name: Description: Cancer Street: 5745 Essen If City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hosp Health care; phanoresentative Name:	ware, software, and Mary Bird Perkir services ane Local pro bono bitals; nursing home rmaceutical and me Options Founda	Payment Category: I intellectual property as Cancer Center Employment Start Dat Payment Category: es; elderly care; hospice dical devices; research; devel	\$24,999 or less State: Louisiana e: 2/01/2012 \$24,999 or less	End Date: Zip: Lobbying Start Date:	70809
Paid by Representation If No, who pays you: Subject Matters: Computers, hardstresentative Name: Description: Cancer Street: 5745 Essen If City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hosp Health care; phase presentative Name: Description: homeless	ware, software, and Mary Bird Perkin services ane Local on: No pro bono bitals; nursing home maceutical and me Options Founda	Payment Category: I intellectual property as Cancer Center Employment Start Dat Payment Category: es; elderly care; hospice dical devices; research; devel	\$24,999 or less State: Louisiana e: 2/01/2012 \$24,999 or less	End Date: Zip: Lobbying Start Date:	70809
Paid by Representation If No, who pays you: Subject Matters: Computers, hardstresentative Name: Description: Cancer Street: 5745 Essen If City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hosp Health care; phanoresentative Name: Description: homeless Street: 8450 Quarter	ware, software, and Mary Bird Perkin services ane Local on: No pro bono bitals; nursing home maceutical and me Options Founda	Payment Category: I intellectual property as Cancer Center Employment Start Dat Payment Category: es; elderly care; hospice dical devices; research; devel	\$24,999 or less State: _Louisiana e:2/01/2012	Zip: Zip: End Date: Zip: End Date:	70809 2/1/2012
Paid by Representation If No, who pays you: Subject Matters: Computers, hardstresentative Name: Description: Cancer Street: 5745 Essen If City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hosy Health care; phane oresentative Name: Description: homeless Street: 8450 Quarter City: Baton Rouge	ware, software, and Mary Bird Perkir services ane Local on: No pro bono bitals; nursing home maceutical and me Options Founda ss advocacy ss Lake Road	Payment Category: I intellectual property as Cancer Center Employment Start Date Payment Category: es; elderly care; hospice dical devices; research; devel	\$24,999 or less State: Louisiana e: 2/01/2012 \$24,999 or less opment; sales State: Louisiana	Zip: Z	70809 2/1/2012 70809
Paid by Representation If No, who pays you: Subject Matters: Computers, hardstresentative Name: Description: Cancer Street: 5745 Essen If City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hosy Health care; phane oresentative Name: Description: homeless Street: 8450 Quarter City: Baton Rouge	ware, software, and Mary Bird Perking services ane Local on: No pro bono bitals; nursing home rmaceutical and me Options Founda ass advocacy as Lake Road Executive / Local	Payment Category: I intellectual property as Cancer Center Employment Start Dat Payment Category: es; elderly care; hospice dical devices; research; devel	\$24,999 or less State: Louisiana e: 2/01/2012 \$24,999 or less opment; sales State: Louisiana	Zip: Zip: End Date: Zip: End Date:	70809 2/1/2012

Charities and social services, faith-based organizations, and community outreach



Registration Year: 2016 Lobbying Type(s): Legislative / Executive / Local

	Information a				
resentative Name:	Software AG				
Description: software	e				
Street: 11700 Plaza	America Drive Su	uite 700			
City: Reston			State: Virginia	Zip:_	20190
Branch: <u>Legislative /</u> Paid by Representatio If No, who pays you:		Employment Start Date Payment Category:	\$24,999 or less	Lobbying Start Date: End Date:	9/19/2014
Subject Matters: Computers, harderesentative Name:	ware, software, and St. Landry Paris	intellectual property h Government			
Description: parish g	overnment				
Street: P.O. Box 155					
City: Opelousas			State: Louisiana	Zip:	70571
Branch: Legislative /	Executive / Lecal	Employment Start Date	: 4/01/2014	Lobbying Start Date:	4/1/2014
·			-		
Paid by Representation			\$24,999 or less	End Date:	
Paid by Representation If No, who pays you:			-		
Paid by Representatio If No, who pays you: Subject Matters: Government; loca	n: Yes al; municipal; parish	Payment Category: ; state; federal	-		
Paid by Representatio If No, who pays you: Subject Matters:	n: Yes	Payment Category: ; state; federal	-		
Paid by Representatio If No, who pays you: Subject Matters: Government; loca	n: Yes al; municipal; parish Stupp Corporation	Payment Category: ; state; federal	-		
Paid by Representation If No, who pays you: Subject Matters: Government; local Bresentative Name:	n: Yes al; municipal; parish Stupp Corporation cturing	Payment Category: ; state; federal	-		
Paid by Representatio If No, who pays you: Subject Matters: Government; local resentative Name: Description: Manufact	n: Yes al; municipal; parish Stupp Corporation cturing	Payment Category: ; state; federal on	-	End Date:	70807
Paid by Representation If No, who pays you: Subject Matters: Government; local resentative Name: Description: Manufact Street: 12555 Ronald	n: Yes al; municipal; parish Stupp Corporation cturing	Payment Category: ; state; federal on	\$24,999 or less State: Louisiana	End Date:	70807 1/1/2011
Paid by Representation If No, who pays you: Subject Matters: Government; local presentative Name: Description: Manufact Street: 12555 Ronald City: Baton Rouge	n: Yes Al; municipal; parish Stupp Corporation cturing dson Road	Payment Category: ; state; federal on	\$24,999 or less State: Louisiana :	End Date:	
Paid by Representation If No, who pays you: Subject Matters: Government; local Paid by Representation If No, who pays you:	n: Yes Al; municipal; parish Stupp Corporation cturing dson Road	Payment Category: ; state; federal on Employment Start Date	\$24,999 or less State: Louisiana :	End Date: Zip: Lobbying Start Date:	
Paid by Representation If No, who pays you: Subject Matters: Government; local Paid by Representation If No, who pays you: Subject Matters:	n: Yes al; municipal; parish Stupp Corporation cturing dson Road n: Yes	Payment Category: ; state; federal on Employment Start Date	\$24,999 or less State: Louisiana :	End Date: Zip: Lobbying Start Date:	
Paid by Representation If No, who pays you: Subject Matters: Government; local Paid by Representation If No, who pays you:	n: Yes al; municipal; parish Stupp Corporation cturing dson Road n: Yes	Payment Category: ; state; federal on Employment Start Date	\$24,999 or less State: Louisiana :	End Date: Zip: Lobbying Start Date:	
Paid by Representation If No, who pays you: Subject Matters: Government; local Paid by Representation If No, who pays you: Subject Matters: Manufacturing; w	n: Yes al; municipal; parish Stupp Corporation cturing dson Road n: Yes	payment Category: ; state; federal onEmployment Start Date Payment Category:	\$24,999 or less State: Louisiana :	End Date: Zip: Lobbying Start Date:	
Paid by Representation If No, who pays you: Subject Matters: Government; local Paid by Representation If No, who pays you: Subject Matters: Description: Manufact	n: Yes al; municipal; parish Stupp Corporation cturing dson Road n: Yes holesale The JASON Pro	payment Category: ; state; federal onEmployment Start Date Payment Category:	\$24,999 or less State: Louisiana :	End Date: Zip: Lobbying Start Date:	
Paid by Representation If No, who pays you: Subject Matters: Government; local Paid by Representation If No, who pays you: Subject Matters: Manufacturing; was Transportation presentative Name: Description: education If No, who pays you: Subject Matters: Manufacturing; was Transportation presentative Name:	n: Yes al; municipal; parish Stupp Corporation cturing dson Road n: Yes holesale The JASON Proporation	payment Category: ; state; federal onEmployment Start Date Payment Category:	\$24,999 or less State: Louisiana :	End Date: Zip: Lobbying Start Date:	
Paid by Representation If No, who pays you: Subject Matters: Government; local Paid by Representation If No, who pays you: Subject Matters: Description: Manufact	n: Yes al; municipal; parish Stupp Corporation cturing dson Road n: Yes holesale The JASON Proporation	; state; federal on Employment Start Date Payment Category:	\$24,999 or less State: Louisiana :	End Date: Zip: Lobbying Start Date:	1/1/2011
Paid by Representation If No, who pays you: Subject Matters: Government; local Paid by Representation If No, who pays you: Subject Matters: Manufacturing; Warnsportation Presentative Name: Description: deducation If No, who pays you: Subject Matters: Manufacturing; Warnsportation Presentative Name: Description: education Street: 44983 Knoll Street: 44983 Knoll Street: Auburn	n: Yes Al; municipal; parish Stupp Corporation Cturing dson Road n: Yes holesale The JASON Proporation Equare	; state; federal on Employment Start Date Payment Category:	\$24,999 or less State: Louisiana : \$24,999 or less State: Virginia	End Date: Zip: Lobbying Start Date: End Date:	1/1/2011
Paid by Representation If No, who pays you: Subject Matters: Government; local Paid by Representation If No, who pays you: Subject Matters: Manufacturing; was Transportation presentative Name: Description: Manufacturing; was Transportation presentative Name: Description: education Street: 44983 Knoll Street: 44983 Knoll Street:	n: Yes al; municipal; parish Stupp Corporation cturing dson Road n: Yes holesale The JASON Propon Square Local	; state; federal on Employment Start Date Payment Category:	\$24,999 or less State: Louisiana : \$24,999 or less State: Virginia	End Date: Zip: Lobbying Start Date: End Date:	1/1/2011



Registration Year: 2016 Lobbying Type(s): Legislative / Executive / Local

Information about persons, groups,	or organizations	represented:	
Representative Name: United HealthCare Services, Inc.			
Description: health care insurance			
Street: 9900 Bren Road East City: Minnetonka Si	tate: Minnesota	Zip:	55343
Branch: Legislative / Executive / Local Employment Start Date: Paid by Representation: Yes Payment Category: If No, who pays you:	1/06/2014 \$24,999 or less	Lobbying Start Date: End Date:	1/6/2014
Subject Matters: Health care; hospitals; nursing homes; elderly care; hospice Insurance Representative Name: Waggoner Engineering			
Description: engineering			
Street: 1503 Goodwin Road City: Ruston Si	tate: Louisiana	Zip:	71270
Branch: Legislative / Local Employment Start Date: Paid by Representation: Yes Payment Category: If No, who pays you:	4/12/2012 \$24,999 or less	Lobbying Start Date:	4/13/2012
Subject Matters: Construction, contracting, and real estate Representative Name: Windsor Aughtry			
Description: hotel development			
Street: 40 west broad st. suite 500 City: greenville St	tate: South Carolin	a Zip:	29601
Branch: Local Employment Start Date: Paid by Representation: Yes Payment Category: If No, who pays you:	10/26/2015 \$24,999 or less	Lobbying Start Date:	10/26/2015 1/1/2016
Subject Matters: Hotels, restaurants, and tourism			
Information about Busin	ess Relationship	s	

Not Applicable

Date Submitted: 1/13/2016 Page 6 of 6 **Lobbyist ID:** LB000247