

Registration Year: 2017 Lobbying Type(s): Legislative / Executive / Local

| Demo | graphic Information | : | |
|---|---------------------|---|--------------------|
| Lobbyist's Name: MR. MARK DRENNEN | | Lobbyist ID: | LB000247 |
| Name Change: | | | |
| Address: Street: _304 LAUREL STREET | | | <u></u> |
| City: BATON ROUGE | State: Louisiana | Zip : _70802 | <u></u> |
| Phone: Ext: | | | |
| Emp | oloyer Information: | | |
| Employer Name: Cornerstone Government Affairs Employer Address: | | | |
| Street: 300 Independence Ave SE | | | |
| City: Washington | State: | District of Columbia | Zip : 20003 |
| Re | gistration Details: | | |
| 110 | | | |
| Lobbying Type: Legislative Branch Lobbying | | | |
| Date of the first action which required your registration (The date in which you acted in a representative capacity | | 1/01/2017 re on an executive branch officia | al.) |
| Lobbying Type: Executive Branch Lobbying | | | |
| Date of the first action which required your registration (The date in which lobbying became part of your principal capacity and made and expenditure on a Legislator.) | - | _1/01/2017 ich you acted in a representative | ÷ |
| Lobbying Type: Local Government Lobbying | | | |
| Date of the first action which required your registration (The date in which you, acted in a representative capacity more, on local level officials.) | - | 1/01/2017 nount of expenditures of \$500 or | |

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Registration Year: 2017 Lobbying Type(s): Legislative / Executive / Local

| Representative Name: Affiliated Computer Services, Inc., A Xerox Company and its affiliates | |
|---|-------------------------------|
| Description: technology Street:1800 M Street, NW North Tower, Suite 700 City:Washington State:District of Columbia | Zip: 20036 |
| | |
| Branch: Legislative Employment Start Date: Lobbying Start D Paid by Representation: Yes Payment Category: \$24,999 or less End [| · |
| If No, who pays you: | |
| Subject Matters: | |
| Computers, hardware, software, and intellectual property Representative Name: Case Commons | |
| <u></u> | |
| Description: technology | |
| Street: 71 West 23rd Street | 7: 10010 |
| City: New York State: New York | Zip: 10010 |
| Branch: <u>Legislative / Executive</u> Employment Start Date: <u>6/27/2016</u> Lobbying Start D Paid by Representation: Yes Payment Category: \$24,999 or less End I | |
| If No, who pays you: | Jale |
| Subject Matters: | |
| Computers, hardware, software, and intellectual property | |
| Representative Name: Celtic Media Group | |
| Description: movie production | |
| Street: 10000 Celtic Drive | |
| City: Baton Rouge State: Louisiana | Zip: 70809 |
| Branch: Executive Employment Start Date: 2/03/2014 Lobbying Start D | ate: 2/3/2014 |
| Paid by Representation: Yes Payment Category: \$24,999 or less End [| Date: |
| If No, who pays you: | |
| Subject Matters: Business and private and commercial enterprises | |
| · | |
| Representative Name: Century Link | |
| | |
| Description: telecommunications | |
| Description: telecommunications Street: 100 CenturyTel Drive | Zip: 71203 |
| Description: telecommunications Street:100 CenturyTel Drive City:Monroe State:Louisiana | _ Z ip: |
| Description: telecommunications Street:100 | ate: 1/8/2015 |
| Description: telecommunications Street:100 CenturyTel Drive City:Monroe State:Louisiana | ate: 1/8/2015 |
| Description: telecommunications Street:100 | ate: 1/8/2015 |
| Description: telecommunications Street:100 CenturyTel Drive City:Monroe | ate: <u>1/8/2015</u> Date: |
| Description: telecommunications Street:100 | ate: 1/8/2015 |
| Description: telecommunications Street:100 | ate: 1/8/2015 Date: |
| Description: telecommunications Street:100 | ate: 1/8/2015 Date: |



Registration Year: 2017 Lobbying Type(s): Legislative / Executive / Local

| Information about persons, grou | ps, or organizations | represented: | |
|---|---|--------------------------------|-----------|
| Computers, hardware, software, and intellectual property | | | |
| Representative Name: Citgo | | | |
| Description: chemicals | | | |
| Street: 1293 Eldridge Parkway | | | |
| City: Houston | _ State: Texas | Zip:_ | 77077 |
| Branch: Legislative / Executive / Local Employment Start Da | nte: 1/08/2015 | Lobbying Start Date: | 1/8/2015 |
| Paid by Representation: Yes Payment Category: | \$24,999 or less | End Date: | |
| If No, who pays you: | | | |
| Subject Matters: Manufacturing; oil and gas; mining; refining; production; chemica | l industry | | |
| Representative Name: Cognosante | | | |
| Description: Healthcare Tecnology | | | |
| Street: 8200 Greensboro Drive | | | |
| City: McLean | State: Virginia | Zip:_ | 22102 |
| Branch: Legislative / Executive / Local Employment Start Da | nte: 6/24/2016 | Lobbying Start Date: | 6/28/2016 |
| Paid by Representation: Yes Payment Category: | \$24,999 or less | End Date: | |
| If No, who pays you: | | | |
| Subject Matters: Computers, hardware, software, and intellectual property | | | |
| Representative Name: CORE Construction | | | |
| Description, complying the | | | |
| Description: construction | | | |
| Street: 2 Commerce Ct City: New Orleans | State: Louisiana | Zin· | 70123 |
| | | | 1/6/2014 |
| Branch: <u>Legislative / Executive / Local</u> Employment Start Da Paid by Representation: <u>Yes</u> Payment Category: | te: 1/06/2014 \$24,999 or less | Lobbying Start Date: End Date: | 1/6/2014 |
| If No, who pays you: | , | | |
| Subject Matters: | | | |
| Construction, contracting, and real estate Representative Name: Cornerstone Government Affairs | | | |
| Representative Name. | | | |
| Description: consulting/lobbying | | | |
| Street: _ 703 Laurel Street | | | |
| City: Baton Rouge | _ State: Louisiana | Zip:_ | 70802 |
| Branch: Executive Employment Start Da | · | Lobbying Start Date: | 4/6/2009 |
| Paid by Representation: <u>Yes</u> Payment Category: If No, who pays you: | \$24,999 or less | End Date: | |
| Subject Matters: | | | |
| Computers hardware software and intellectual property | | | |



Registration Year: 2017 Lobbying Type(s): Legislative / Executive / Local

| Information about persons, groups, | or organizations | represented: | |
|---|-------------------------------|--|-------------------|
| Representative Name: CSC Government Solutions | | | |
| Description: technology solutions Street: 3170 Fairway Park Drive | | | |
| · · · · · · · · · · · · · · · · · · · | ate: Virginia | Zip:_ | 22042 |
| Branch: Legislative / Executive / Local Employment Start Date: Paid by Representation: Yes Payment Category: If No, who pays you: Subject Matters: | 2/01/2016 \$24,999 or less | Lobbying Start Date: End Date: | 2/1/2016 |
| Computers, hardware, software, and intellectual property Representative Name: Extend Health, Inc | | | |
| Description: Health Care Street:2929 Campus Drive, Suite 400 | | | |
| City: San Mateo St Branch: Legislative / Executive Employment Start Date: Paid by Representation: Yes Payment Category: If No, who pays you: Subject Matters: Health care; hospitals; nursing homes; elderly care; hospice | \$24,999 or less | Zip:Zip:_ Lobbying Start Date: End Date: | 9/19/2014 |
| Representative Name: Gugliemo, Marks, Schutte, Terhoeve and Love | | | |
| Description: legal practice Street: 320 Somerulos Street | | | |
| City: Baton Rouge St Branch: Legislative Employment Start Date: Paid by Representation: Yes Payment Category: If No, who pays you: Subject Matters: | Louisiana \$24,999 or less | Zip:_ Lobbying Start Date: End Date: | 70802 1/7/2009 |
| Law and lawyers Representative Name: Innovative Emergency Management, Inc | | | |
| Description: disaster management Street:2801 Slater Road.Suite 110 | | | |
| | ate: North Carolina | Zip: | 27560 |
| Branch: Executive Employment Start Date: Paid by Representation: Yes Payment Category: If No, who pays you: Subject Matters: Business and private and commercial enterprises | 8/29/2016 \$24,999 or less | Lobbying Start Date: End Date: | 8/29/2016 |
| Homeland security | | | |

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Registration Year: 2017 Lobbying Type(s): Legislative / Executive / Local

| Information about persons, groups, or organizations represented: | | | | | |
|--|---|---|--|--|-------------------|
| presentative Name: | Kronos | | | | |
| Description: software | e technology | | | | |
| Street: 297 Billerica | Road | | | | |
| City: Chelmsford | | | State: Massachuset | ts Zip: | 1824 |
| | | Employment Start Da | te: <u>4/06/2015</u> | Lobbying Start Date: | 4/6/2015 |
| Paid by Representation | on: Yes | Payment Category: | \$24,999 or less | End Date: | |
| If No, who pays you: | | | | | |
| Subject Matters: Computers, hard | ware, software, an | d intellectual property | | | |
| presentative Name: | Loyola Universi | | | | |
| | | | | | |
| Description: higher e | education | | | | |
| Street: 6363 St. Cha | arles Ave | | | | |
| City: new orleans | | | State: Louisiana | Zip:_ | 70118 |
| · | | Employment Start Da | | Lobbying Start Date: | 6/27/2016 |
| Paid by Representation | Vaa | | | Food Baker | |
| • | on: <u>res</u> | Payment Category: | \$24,999 or less | End Date: | |
| If No, who pays you: | on: <u>res</u> | Payment Category: | \$24,999 or less | End Date: | |
| If No, who pays you: Subject Matters: | | _ | \$24,999 or less | End Date: | |
| If No, who pays you: Subject Matters: Educational serv | ices; colleges; tech | nnical schools; trade schools ins Cancer Center | \$24,999 or less | End Date: | |
| If No, who pays you: Subject Matters: Educational serv presentative Name: | ices; colleges; tech Mary Bird Perki | nnical schools; trade schools | \$24,999 or less | End Date: | |
| If No, who pays you: Subject Matters: Educational serv | ices; colleges; tech Mary Bird Perki | nnical schools; trade schools | \$24,999 or less | End Date: | |
| If No, who pays you: Subject Matters: Educational server presentative Name: Description: Cancer Street: 5745 Essen | ices; colleges; tech Mary Bird Perki services | nnical schools; trade schools | | End Date: | |
| If No, who pays you: Subject Matters: Educational serv presentative Name: Description: Cancer | ices; colleges; tech Mary Bird Perki services | nnical schools; trade schools | \$24,999 or less State: Louisiana | End Date: | 70809 |
| If No, who pays you: Subject Matters: Educational server presentative Name: Description: Cancer Street: 5745 Essen | ices; colleges; tech Mary Bird Perki services Lane | nnical schools; trade schools | State: Louisiana | | 70809 2/1/2012 |
| If No, who pays you: Subject Matters: Educational server presentative Name: Description: Cancer Street: 5745 Essent City: Baton Rouge Branch: Legislative / Paid by Representation | ices; colleges; tech Mary Bird Perki services Lane Local | nnical schools; trade schools ns Cancer Center | State: Louisiana | Zip:_ | |
| If No, who pays you: Subject Matters: Educational server presentative Name: Description: Cancer Street: 5745 Essent City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: | ices; colleges; tech Mary Bird Perki services Lane Local | nnical schools; trade schools ns Cancer Center Employment Start Da | State: Louisiana te: 2/01/2012 | Zip:_ Lobbying Start Date: | |
| If No, who pays you: Subject Matters: Educational server presentative Name: Description: Cancer Street: 5745 Essent City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: | mary Bird Perki Services Lane Local pro bono | nnical schools; trade schools ns Cancer Center Employment Start Da Payment Category: | State: Louisiana te: 2/01/2012 | Zip:_ Lobbying Start Date: | |
| If No, who pays you: Subject Matters: Educational server presentative Name: Description: Cancer Street: 5745 Essen City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hos | mary Bird Perki Services Lane Local pro bono pitals; nursing hom | nnical schools; trade schools Ins Cancer Center Employment Start Da Payment Category: es; elderly care; hospice | _ State: _ Louisiana te: _ 2/01/2012 | Zip:_ Lobbying Start Date: | |
| If No, who pays you: Subject Matters: Educational server presentative Name: Description: Cancer Street: 5745 Essen City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hos Health care; pha | mary Bird Perki Services Lane Local pro bono pitals; nursing hom | es; elderly care; hospice edical schools; trade schools in a Cancer Center Employment Start Da Payment Category: | _ State: _ Louisiana te: _ 2/01/2012 | Zip:_ Lobbying Start Date: | |
| If No, who pays you: Subject Matters: Educational serversentative Name: Description: Cancer Street: 5745 Essent City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hose Health care; phate presentative Name: | ices; colleges; tech Mary Bird Perki services Lane Local on: No pro bono pitals; nursing hom rmaceutical and me Options Founda | es; elderly care; hospice edical schools; trade schools in a Cancer Center Employment Start Da Payment Category: | _ State: _ Louisiana te: _ 2/01/2012 | Zip:_ Lobbying Start Date: | |
| If No, who pays you: Subject Matters: Educational server presentative Name: Description: Cancer Street: 5745 Essen City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hos Health care; pha | ices; colleges; tech Mary Bird Perki services Lane Local on: No pro bono pitals; nursing hom rmaceutical and me Options Founda | es; elderly care; hospice edical schools; trade schools in a Cancer Center Employment Start Da Payment Category: | _ State: _ Louisiana te: _ 2/01/2012 | Zip:_ Lobbying Start Date: | |
| If No, who pays you: Subject Matters: Educational serversentative Name: Description: Cancer Street: 5745 Essent City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hose Health care; phate presentative Name: | Mary Bird Perki Mary Bird Perki services Lane Local on: No pro bono pitals; nursing hom rmaceutical and me Options Founda ss advocacy | es; elderly care; hospice edical schools; trade schools in a Cancer Center Employment Start Da Payment Category: | _ State: _ Louisiana te: _ 2/01/2012 | Zip:_ Lobbying Start Date: | |
| If No, who pays you: Subject Matters: Educational server presentative Name: Description: Cancer Street: 5745 Essen City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hos Health care; phare presentative Name: Description: homele | Mary Bird Perki Mary Bird Perki services Lane Local on: No pro bono pitals; nursing hom rmaceutical and me Options Founda ss advocacy | es; elderly care; hospice edical schools; trade schools in a Cancer Center Employment Start Da Payment Category: | _ State: _ Louisiana te: _ 2/01/2012 | Zip:_ Lobbying Start Date: | 2/1/2012 |
| If No, who pays you: Subject Matters: Educational server presentative Name: Description: Cancer Street: 5745 Essen City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hos Health care; phare presentative Name: Description: homele Street: 8450 Quarter | Mary Bird Perki Mary Bird Perki services Lane Local on: No pro bono pitals; nursing hom rmaceutical and me Options Founda ss advocacy rs Lake Road | es; elderly care; hospice edical devices; research; develor | _ State: _ Louisiana te: _ 2/01/2012 \$24,999 or less elopment; sales _ State: _ Louisiana | Zip:_ _ Lobbying Start Date: _ End Date: | 2/1/2012 |
| If No, who pays you: Subject Matters: Educational server presentative Name: Description: Cancer Street: 5745 Essen City: Baton Rouge Branch: Legislative / Paid by Representation If No, who pays you: Subject Matters: Health care; hos Health care; phaner presentative Name: Description: homele Street: 8450 Quarter City: Baton Rouge | ices; colleges; tech Mary Bird Perki services Lane Local on: No pro bono pitals; nursing hom rmaceutical and me Options Founda ss advocacy rs Lake Road Executive / Loca | es; elderly care; hospice edical devices; research; devication | _ State: _ Louisiana te: _ 2/01/2012 \$24,999 or less elopment; sales _ State: _ Louisiana | Zip:_ Lobbying Start Date: End Date: Zip:_ | 70809 |

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Charities and social services, faith-based organizations, and community outreach



Registration Year: 2017 Lobbying Type(s): Legislative / Executive / Local

| | Information | about persons, gro | ups, or organization | ns represented: | |
|---|--|---|--|--|-----------|
| resentative Name: | Software AG | | | | |
| Description: software | 9 | | | | |
| Street:11700 Plaza | America Drive S | uite 700 | | | |
| City: Reston | | | State: Virginia | Zip:_ | 20190 |
| Branch: <u>Legislative /</u> Paid by Representatio | | | Date:\$24,999 or less | Lobbying Start Date: | 9/19/2014 |
| If No, who pays you: | | | | | |
| Subject Matters: | ware coffware and | d intellectual property | | | |
| resentative Name: | St. Landry Paris | | | | |
| roomanyo mamor | | | | | |
| Description: parish g | overnment | | | | |
| Street: <u>P.O. Box 155</u> | 0 | | | | |
| City: Opelousas | | | State: _Louisiana | Zip:_ | 70571 |
| Branch: Legislative / | Executive / Loca | Employment Start I | Date: 4/01/2014 | Lobbying Start Date: | 4/1/2014 |
| Paid by Representation | n: Yes | Payment Category: | \$24,999 or less | End Date: | |
| | | ., | | | |
| If No, who pays you: | | , | | | |
| Subject Matters: | al: municipal: pariel | | | | |
| Subject Matters: Government; loca | al; municipal; parisl Stupp Corporati | n; state; federal | | | |
| Subject Matters: Government; local resentative Name: | Stupp Corporati | n; state; federal | | | |
| Subject Matters: Government; local resentative Name: Description: Manufact | Stupp Corporati | n; state; federal | | | |
| Subject Matters: Government; local resentative Name: Description: Manufact Street: 12555 Ronale | Stupp Corporati | n; state; federal | | | 70007 |
| Subject Matters: Government; local resentative Name: Description: Manufact | Stupp Corporati | n; state; federal | State: Louisiana | Zip:_ | 70807 |
| Subject Matters: Government; local Government; local Government; local Government; local Government; local Government; local | Stupp Corporati cturing dson Road | n; state; federal onEmployment Start [| State: _Louisiana Date: | Lobbying Start Date: | 70807 |
| Subject Matters: Government; local resentative Name: Description: Manufact Street: 12555 Ronald City: Baton Rouge Branch: Local Paid by Representation | Stupp Corporati cturing dson Road | n; state; federal onEmployment Start [| State: _Louisiana Date: | Lobbying Start Date: | |
| Subject Matters: Government; local Paid by Representation Subject Matters: Government; local Paid by Representation If No, who pays you: | Stupp Corporati cturing dson Road | n; state; federal onEmployment Start [| State: _Louisiana Date: | Lobbying Start Date: | |
| Subject Matters: Government; local Paid by Representation If No, who pays you: Manufacturing; w | Stupp Corporation cturing dson Road on: Yes | n; state; federal onEmployment Start [| State: _Louisiana Date: | Lobbying Start Date: | |
| Subject Matters: Government; local Paid by Representation If No, who pays you: Subject Matters: Manufacturing; w Transportation | Stupp Corporation cturing dson Road on: Yes | n; state; federal on Employment Start I Payment Category: | State: _Louisiana Date: | Lobbying Start Date: | |
| Subject Matters: Government; local Paid by Representation If No, who pays you: Manufacturing; w | Stupp Corporation cturing dson Road on: Yes | n; state; federal on Employment Start I Payment Category: | State: _Louisiana Date: | Lobbying Start Date: | |
| Subject Matters: Government; local Paid by Representation If No, who pays you: Subject Matters: Manufacturing; w Transportation | Stupp Corporation cturing dson Road on: Yes wholesale The JASON Pro | n; state; federal on Employment Start I Payment Category: | State: _Louisiana Date: | Lobbying Start Date: | |
| Subject Matters: Government; local Pescription: Manufact Street: 12555 Ronald City: Baton Rouge Branch: Local Paid by Representation If No, who pays you: Subject Matters: Manufacturing; w Transportation Presentative Name: Description: education Street: 44983 Knoll Street: | Stupp Corporation cturing dson Road on: Yes wholesale The JASON Proporation | n; state; federal on Employment Start I Payment Category: | State: _Louisiana Date:\$24,999 or less | Lobbying Start Date: End Date: | 1/1/2011 |
| Subject Matters: Government; local Pescription: Manufacturing: Branch: Local Paid by Representation If No, who pays you: Subject Matters: Manufacturing; was Transportation Bresentative Name: Description: education | Stupp Corporation cturing dson Road on: Yes wholesale The JASON Proporation | n; state; federal on Employment Start I Payment Category: | State: _Louisiana Date: | Lobbying Start Date: End Date: | |
| Subject Matters: Government; local Pescription: Manufact Street: 12555 Ronald City: Baton Rouge Branch: Local Paid by Representation If No, who pays you: Subject Matters: Manufacturing; w Transportation Presentative Name: Description: education Street: 44983 Knoll Street: | Stupp Corporation cturing dison Road on: Yes wholesale The JASON Proporation Square | n; state; federal on Employment Start I Payment Category: | State: _Louisiana Date:\$24,999 or less | Lobbying Start Date: End Date: | 1/1/2011 |
| Subject Matters: Government; local Pescription: Manufacturing: Branch: Local Paid by Representation If No, who pays you: Subject Matters: Manufacturing; was Transportation Bresentative Name: Description: education Street: 44983 Knoll Street: Auburn | Stupp Corporation cturing dson Road on: Yes wholesale The JASON Procon Square | n; state; federal ion Employment Start I Payment Category: | State: _Louisiana Date:\$24,999 or less | Lobbying Start Date: End Date: Zip: Lobbying Start Date: | 20147 |

Educational services; colleges; technical schools; trade schools



Registration Year: 2017 Lobbying Type(s): Legislative / Executive / Local

| Information about persons, groups, or organizations represented: | | | | |
|---|--------------------|--|--|--|
| epresentative Name: United HealthCare Services, Inc. | | | | |
| Description: health care insurance Street: 9900 Bren Road East City: Minnetonka State: Minnesota Zip: | 55343 | | | |
| Branch: Legislative / Executive / Local Employment Start Date: 1/06/2014 Lobbying Start Date: Paid by Representation: Yes Payment Category: \$24,999 or less End Date: If No, who pays you: | 1/6/2014 | | | |
| Subject Matters: Health care; hospitals; nursing homes; elderly care; hospice Insurance epresentative Name: Waggoner Engineering | | | | |
| Description: engineering Street: 1503 Goodwin Road | | | | |
| City: Ruston State: Louisiana Zip: Branch: Legislative / Local Employment Start Date: 4/12/2012 Lobbying Start Date: Paid by Representation: Yes Payment Category: \$24,999 or less End Date: If No, who pays you: | 71270 4/13/2012 | | | |
| Subject Matters: Construction, contracting, and real estate | | | | |

Information about Business Relationships

Not Applicable

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