

Registration Year: 2022 Lobbying Type(s): Legislative / Executive / Local

De	emographic Information:		
Lobbyist's Name: MR. STEPHEN W LEDET		Lobbyist ID:	LB000493
Name Change:			
Address: Street: 304 LAUREL STREET, SUITE 1A			
City: BATON ROUGE	State: Louisiana	Zip : <u>70801</u>	<u></u>
Phone: Ext:			
	Employer Information:		
Employer Name: Cornerstone Government Affairs			
Employer Address: Street: _304 Laurel Street			
	State: Louisia	na	Zip :70801
	Registration Details:		
	Registration Details.		
Lobbying Type: Legislative Branch Lobbying			
Date of the first action which required your registr (The date in which you acted in a representative cap			al.)
Lobbying Type: Executive Branch Lobbying			
Date of the first action which required your registr (The date in which lobbying became part of your prin capacity and made and expenditure on a Legislator.)	cipal duties or the date in which you a		•
Lobbying Type: Local Government Lobbying			
Date of the first action which required your registr (The date in which you, acted in a representative cap on local level officials.)	-		r more,

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Information about persons, gro	oups, or organizations	represented:	
esentative Name: Agilify			
Description: Business technology company			
Street: _7117 Florida Blvd			
City: Baton Rouge	State: Louisiana	Zip:	70806
Branch: Legislative / Executive / Local Employment Start	Date:	Lobbying Start Date:	3/5/2021
Paid by Representation: Yes Payment Category:			
If No, who pays you:			
Subject Matters:			
Computers, hardware, software, and intellectual property esentative Name: APM Terminals Mobile, LLC			
esentative Name.			
Description: port terminal operation			
Street: 901 Ezra Trice Boulevard			
City: Mobile	State: Alabama	Zip:_	36603
Branch: Legislative / Executive / Local Employment Start	Date:	Lobbying Start Date:	9/8/2021
Paid by Representation: Yes Payment Category:		End Date:	
If No, who pays you:			
Subject Matters:			
Transportation esentative Name: Arwin P. Bascle, LLC			
Description: Governmental Affairs			
Street: 2224 Eliza Beaumont Lane			
City: Baton Rouge	State: Louisiana	Zip:_	70808
Branch: Legislative / Executive / Local Employment Start	Date:	Lobbying Start Date:	3/9/2020
Paid by Representation: Yes Payment Category:	\$24,999 or less	End Date:	
If No, who pays you:			
Subject Matters: Business and private and commercial enterprises			
esentative Name: Baton Rouge Area Chamber			
Description: Chamber of Commerce			
Street: 451 Florida Street, Suite 1050			
City: Baton Rouge	State: Louisiana	Zip:_	70801
Branch: Legislative / Executive / Local Employment Start	Date:	Lobbying Start Date:	8/3/2020
Paid by Representation: Yes Payment Category:	\$24,999 or less	End Date:	
If No, who pays you:			
Subject Matters: Business and private and commercial enterprises			
esentative Name: Bristow			
Description: Helicopter services			
Street: 818 Town and Country Blvd., Suite 200			
City: Houston	State: Texas	Zip:_	77024
e.y			
Branch: Legislative / Executive / Local Employment Start	Date:	Lobbying Start Date:	6/19/2019
			6/19/2019



Information about persons, group	os, or organizations represented:
Aerospace and space technology	
Representative Name: City of New Orleans	
Description: Municipality	
Street:1300 Perdido St	
City: New Orleans	State: Louisiana Zip: 70112
Branch: Legislative / Executive / Local Employment Start Date	te: Lobbying Start Date:1/28/2019
Paid by Representation: <u>Yes</u> Payment Category:	\$100,000 - \$249,999 End Date:
If No, who pays you:	
Subject Matters: Government; local; municipal; parish; state; federal	
Representative Name: Conduent	
Becautistican Pusinger Colutions	
Description: Business Solutions	
Street:1800 M Street, NW Tower, Suite 700 City:Washington,	State: District of Columbia Zip: 20036
Branch: <u>Legislative / Executive / Local</u> Employment Start Date Paid by Representation: <u>Yes</u> Payment Category:	
If No, who pays you:	
Subject Matters:	
Computers, hardware, software, and intellectual property Representative Name: CORE Construction	
Representative Name.	
Description: construction	
Street: 2 Commerce CT	
City: New Orleans	State: Louisiana Zip: 70123
Branch: Legislative / Executive / Local Employment Start Date	te: Lobbying Start Date:
Paid by Representation: <u>Yes</u> Payment Category:	\$24,999 or less End Date :
If No, who pays you:	
Subject Matters: Construction, contracting, and real estate	
Representative Name: Dynamic Group, LLC	
Description: maintenance construction	
•	
Street:3045 Westfork Dr City:Baton Rouge	State: Louisiana Zip: 70816
Branch: Legislative / Executive / Local Employment Start Date	te: Lobbying Start Date: 8/2/2021
Paid by Representation: Yes Payment Category:	\$24,999 or less End Date :
If No, who pays you:	
Subject Matters: Construction, contracting, and real estate	
Construction, contracting, and real estate	



Information about persons, groups, or organizations	represented:	
Representative Name: Entergy Services, Inc.		
Description: Public Utility Company Street: 446 North Boulevard		
City: Baton Rouge State: Louisiana	Zip:	70802
Branch: Legislative / Executive / Local Employment Start Date: Paid by Representation: Yes Payment Category: \$24,999 or less If No, who pays you:	Lobbying Start Date: End Date:	3/25/2019
Subject Matters: Utilities; electric; gas; water; nuclear		
Representative Name: Family Endeavors Inc		
Description: Case Management		
Street: 6363 DeZavala Road City: San Antonio State: Texas	7in.	78249
3	•	
Branch: Legislative / Executive / Local Employment Start Date: Paid by Representation: Yes Payment Category: \$24,999 or less	Lobbying Start Date: End Date:	1/15/2021
If No, who pays you:		
Subject Matters: Charities and social services, faith-based organizations, and community outreach		
Representative Name: GDIT		
Description: business technology		
Street: 6310 E. Texas Street		
City: Bossier City State: Louisiana	· -	71111
Branch: Legislative / Executive / Local Employment Start Date: Paid by Representation: Yes Payment Category: \$24,999 or less If No, who pays you:	Lobbying Start Date: End Date:	8/31/2020
Subject Matters: Computers, hardware, software, and intellectual property		
Representative Name: Genentech, Inc.		
Description: Bio Technology		
Street: 1 DNA way	7:	04090
City: South San Francisco State: California	•	94080
Branch: Legislative / Executive / Local Employment Start Date: Paid by Representation: Yes Payment Category: \$24,999 or less If No, who pays you:	Lobbying Start Date: End Date: _	3/25/2019
Subject Matters: Health care; pharmaceutical and medical devices; research; development; sales		
Representative Name: Good Day Farm Louisiana, LLC		
Description: Agriculture, biopharmaceutical		
Street:18350 Petroleum Drive City:baton rouge State:Louisiana	Zip:	70809
Branch: Legislative / Executive / Local Employment Start Date: Paid by Representation: Yes Payment Category: \$25,000 - \$49,999	, 5	8/2/2021
If No, who pays you: Subject Matters:		



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Information about persons, groups, or organizations represented:	
Agriculture; horticulture; livestock; poultry	
Health care; pharmaceutical and medical devices; research; development; sales Representative Name: Historic Tax Credit Coalition	
Description: Historic tax credits	
Street:3031 Chestnut St. City:New Orleans State:Louisiana Zip:	70115
Branch: Legislative / Executive / Local Employment Start Date: Lobbying Start Date:	10/15/2018
Paid by Representation: Yes Payment Category: \$24,999 or less End Date:	
If No, who pays you:	
Subject Matters: Business and private and commercial enterprises	
Representative Name: Horne LLP	
Description: business consulting	
Street:10000 Perkins Rowe, Bldg G, Ste 610	
City: Baton Rouge State: Louisiana Zip:	70810
Branch: Legislative / Executive / Local Employment Start Date: Lobbying Start Date:	9/8/2021
Paid by Representation: Yes Payment Category: \$24,999 or less End Date:	
If No, who pays you: Subject Matters:	
Business and private and commercial enterprises	
Representative Name: Intralot, Inc	
Description: Technology	
Street: 555 Laurel Street	
City: Baton Rouge State: Louisiana Zip:	70801
Branch: Legislative / Executive Employment Start Date: Lobbying Start Date:	7/9/2018
Paid by Representation: Yes Payment Category: \$50,000 - \$99,999 End Date: If No, who pays you:	
Subject Matters:	
Computers, hardware, software, and intellectual property	
Representative Name: Kingsley House	
Description: Non-profit day care provider, education, outreach	
Street: 1600 Constance Street	70400
City: new orleans State: Louisiana Zip:	
Branch: Legislative / Executive / Local Employment Start Date: Lobbying Start Date: Paid by Representation: No Payment Category: \$24,999 or less End Date:	3/9/2020
If No, who pays you:	
Subject Matters:	

Charities and social services, faith-based organizations, and community outreach Educational services; colleges; technical schools; trade schools



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Information about persons, groups, or o	rganizations	represented:	
Representative Name: Ksolv Group LLC			
Description: disaster response and total environmental solutions			
Street:9660 Katy Freeway City:Houston State:		Zip:	77055
Branch: Legislative / Executive / Local Employment Start Date: Paid by Representation: Yes Payment Category: \$2 If No, who pays you:			8/2/2021
Subject Matters: Business and private and commercial enterprises Representative Name: Louisiana Association of Broadcasters			
Description: trade association for radio and television stations			
Street: 660 Florida St City: baton rouge State:	Louisiana	Zip:	70816
Branch: <u>Legislative / Executive / Local</u> Employment Start Date: Paid by Representation: <u>No</u> Payment Category: \$2 If No, who pays you:		Lobbying Start Date: End Date:	3/9/2020
Subject Matters: Arts and entertainment Business and private and commercial enterprises Telecommunications Representative Name: louisiana Clerks of Court Association			
Description: Government			
Street:10202 Jefferson Hwy			
City: baton rouge State:	Louisiana	Zip:_	70816
	24,999 or less	Lobbying Start Date: End Date:	3/9/2020
Subject Matters: Government; local; municipal; parish; state; federal Representative Name: Loyola University			
Description: higher education			
Street: 6363 St. Charles Ave	Lavisiana		70440
•	Louisiana	Zip:_	
Branch: <u>Legislative / Executive / Local</u> Employment Start Date: Paid by Representation: <u>Yes</u> Payment Category: <u>\$2</u> If No, who pays you: Subject Matters:	24,999 or less	Lobbying Start Date: End Date:	7/9/2018
Educational services; colleges; technical schools; trade schools			

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Information about persons, gr	oups, or organizations	represented:	
Representative Name: Mary Bird Perkins Cancer Center			
Description: cancer services			
Street: 5745 Essen Lane			
City: Baton Rouge	State: Louisiana	Zip:_	70809
Branch: Legislative / Executive / Local Employment Star		Lobbying Start Date:	7/9/2018
Paid by Representation: Yes Payment Category:	\$24,999 or less	End Date:	
If No, who pays you: Subject Matters:			
Health care; hospitals; nursing homes; elderly care; hospice			
Representative Name: Metric Consulting			
Description: project management - engineering			
Street:1821 Commercial Drive, Suite S			
City: Harvey	State: Louisiana	Zip:_	70058
Branch: Legislative / Executive / Local Employment Star		Lobbying Start Date:	8/2/2021
Paid by Representation: Yes Payment Category:	\$24,999 or less	End Date:	
If No, who pays you: Subject Matters:			
Business and private and commercial enterprises			
Representative Name: Nutanix			
Description: computing services			
Street:1740 Technology Drive, Ste 150			
City: San Jose	- 0 116	Zip:_	95110
Branch: Legislative / Executive / Local Employment Star	t Date:	Lobbying Start Date:	8/2/2021
Paid by Representation: Yes Payment Category:	\$24,999 or less	End Date:	
If No, who pays you:			
Subject Matters: Computers, hardware, software, and intellectual property			
Representative Name: Paloalto Networks			
Description: Business Information Technology			
Street: _ 3000 Tannery Way			
City: Santa Clara	State: California	Zip:	95054
Branch: _Legislative / Executive / Local _ Employment Star	t Date:	Lobbying Start Date:	9/11/2019
Paid by Representation: Yes Payment Category:	\$50,000 - \$99,999		
If No, who pays you:			
Subject Matters: Computers, hardware, software, and intellectual property			
Representative Name: Plexos Group			
<u> </u>			
Description: Consulting			
Street:1800 City Farm Dr. Suite 4B City:Baton Rouge	State: Louisiana	7in:	70806
Branch: <u>Legislative / Executive / Local</u> Employment Star Paid by Representation: <u>Yes</u> Payment Category:	t Date:\$24,999 or less	Lobbying Start Date: End Date:	8/2/2021
If No, who pays you:	Ψ= 1,000 01 1000	Liiu Date.	
Subject Matters:			



Information about persons, grou	ps, or organizations	represented:	
Business and private and commercial enterprises Representative Name: SoftwareAG			
Representative Name: SoftwareAG			
Description: enterprise software company			
Street: 12950 Worldgate Drive. Suite 300			
City: Herndon	_ State: Virginia	Zip:_	20170
Branch: Legislative / Executive / Local Employment Start Da	ite:	Lobbying Start Date:	8/2/2021
Paid by Representation: Yes Payment Category: _	\$24,999 or less	End Date:	
If No, who pays you:			
Subject Matters: Computers, hardware, software, and intellectual property			
Representative Name: Sparkhound			
Description: technology consultants			
Street:11207 Proverbs Ave			
City: Baton Rouge	_ State: _Louisiana	Zip:_	70816
Branch: Legislative / Executive / Local Employment Start Da		. , ,	7/9/2018
Paid by Representation: Yes Payment Category:	\$24,999 or less	End Date:	
If No, who pays you:			
Subject Matters: Computers, hardware, software, and intellectual property			
Representative Name: Tulane University			
Description: Higher Education research facility			
Street: 6823 St. Charles Avenue	• I sudsiana		70440
City: New Orleans	_ State: Louisiana	Zip:_	70118
Branch: Legislative / Executive Employment Start Da		Lobbying Start Date:	3/26/2021
Paid by Representation: Yes Payment Category: _	\$24,999 or less	End Date:	
If No, who pays you:			
Subject Matters: Educational services; colleges; technical schools; trade schools			
Health care; pharmaceutical and medical devices; research; devi	elopment; sales		
Health care; physicians; nurse practitioners; nurses Representative Name: United HealthCare Services, Inc.			
Representative Name: United HealthCare Services, Inc.			
Description: health care insurance			
Street:9900 Bren Road East			
City: Minnetonka	State: Minnesota	Zip:	55343
Branch: Legislative / Executive / Local Employment Start Da	ite: 7/09/2018	Lobbying Start Date:	7/9/2018
Paid by Representation: Yes Payment Category:	\$24,999 or less	End Date:	
If No, who pays you:			
Subject Matters:			
Health care; hospitals; nursing homes; elderly care; hospice			



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	Information about persons, group	s, or organizations	represented:	
epresentative Name:	Waggoner Engineering			
Description: Enginee	ering			
Street: 1503 Goodw	in Road			
City: Ruston		State: Louisiana	Zip:_	71270
	Executive / Local Employment Start Date on: Yes Payment Category:		, ,	8/3/2020
Transportation	ntracting, and real estate			
presentative Name: Description: foster ca	Youth Villages are			
Street: 3320 Brother	Blvd			
City: Memphis		State: Tennessee	Zip:_	38133
Paid by Representation	Executive / Local Employment Start Date on: Yes Payment Category:		Lobbying Start Date: End Date:	3/6/2019
If No, who pays you:				

Not Applicable